Safeguarding Legal Data with Confidence

How HEUKING Strengthened iManage Cloud Protection with HYCU

HEUKING

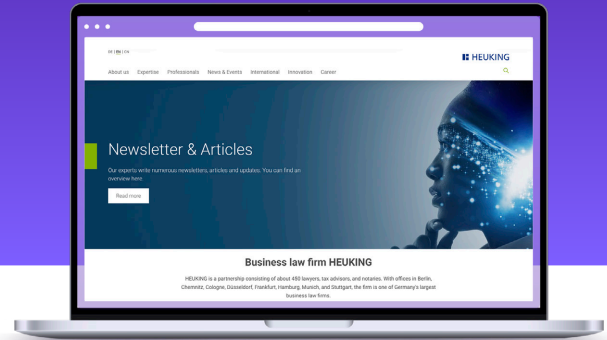Legal / Professional Services

Germany

1,200 Employees

HEUKING is a partnership consisting of about 450 lawyers, tax advisors, and notaries. With offices in Berlin, Chemnitz, Cologne, Düsseldorf, Frankfurt, Hamburg, Munich, and Stuttgart, HEUKING is one of the major commercial law firms in Germany. HEUKING's range of legal services covers more than 30 fields of law and their specialists offer flexible guidance that is customized to clients' particular priorities.

With a commitment to innovation and client service, HEUKING leverages technology to deliver exceptional legal solutions.

HYCU Solution

HYCU R-Cloud™ for iManage Cloud →

> We needed more than just a recycle bin. With HYCU, we have peace of mind knowing our data is securely protected and stored on our Storage, even in the event of accidental deletion or vendor downtime.

Mathias Espeloer
Director of IT, HEUKING

Challenge

Before HYCU, HEUKING relied on native iManage Cloud file versioning, trash bin functionality, and periodic manual exports. While these offered basic safeguards, they weren't designed for full-scale recovery, especially in scenarios involving downtime or logical data errors.

"We needed a reliable solution for accidental deletion and logical errors. If iManage goes down, we still need to access our data." – Mathias Espeloer

The team had explored other tools on the market, but none aligned with their internal standards for data ownership, ease of use, or operational flexibility.

The HYCU Difference

When evaluating alternatives, HYCU stood out for its seamless integration with iManage, early collaboration with HEUKING during the beta phase, and ability to bring-your-own-storage (e.g. Amazon S3, Wasabi, MSPs).

Key factors that influenced HEUKING's decision:

- Simple and intuitive setup
- Ability to use their own cloud storage
- Smooth collaboration with HYCU's engineering and support teams
- Native support for iManage with policy-driven backup
- HYCU's strong relationship with iManage and Morae

The Role of Morae

To support deployment and implementation, HEUKING partnered with Morae, a trusted provider of digital and business solutions for the legal industry. Morae brings deep domain experience in legal technology and operations, supporting firms in optimizing their legal IT strategies, including iManage adoption and backup planning.

Together, Morae and HYCU offered a single pane of glass for backup, visibility, and recovery, making it easy for HEUKING to maintain confidence in their data protection.

Long-Term Nature of the Relationship

Over the years, Morae has worked closely with HEUKING to anticipate evolving needs, provide proactive support, and deliver continuous improvements. Regular strategy sessions and feedback loops have ensured that the partnership remains strong and aligned with HEUKING's business goals.

Morae as a Single Trusted Partner

By partnering with Morae, HEUKING gained a single trusted advisor and source for all their digital and business solution needs. Morae's comprehensive support – from technology integration and workflow automation to strategic consulting – ensured that HEUKING could rely on one partner for everything required to safeguard and optimize their legal operations. This unified approach delivered peace of mind, operational efficiency, and measurable business outcomes.

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> We worked closely with the HYCU team during the installation and testing phase. The support experience matched our expectations from day one.
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> **Mathias Espeloer**
> Director of IT, HEUKING

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> With HYCU, we were able to ensure HEUKING had the right protection strategy in place from the start, tailored to their unique needs.
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> **Olivia Engels**
> DACH Account Manager, Morae

> We were able to quickly restore files in our simulation testing, giving us confidence in the system.

Mathias Espeloer
Director of IT, HEUKING

Results

HEUKING has already achieved measurable improvements, including faster recovery times and reduced IT workload. Early testing showed file restoration in minutes, significantly improving business continuity.

Additional results:

- Peace of mind knowing data is securely backed up
- Improved ability to restore files during simulated events
- Centralized visibility into iManage Cloud data protection
- Reduced operational burden on IT with automated policies

What's Next

HEUKING's IT team is now looking at the possibility to expand HYCU Solution to other SaaS workloads across the firm. With foundational backup for iManage now in place, the focus lies on scaling protection with the same level of simplicity, flexibility, and control.

Key Takeaways

→ Proactive partnership delivers peace of mind and operational efficiency

→ Seamless integration and support from Morae and HYCU

→ Hassle free and scalable solution ready to support future growth

Morae

Partner

About Morae

Morae Global Corporation is a trusted provider of digital and business solutions for the legal industry, supporting law firms and legal departments worldwide with technology integration, workflow automation, and strategic consulting.

HYCU

HYCU is a market leader and one of the fastest-growing providers of multi-cloud and SaaS data protection as a service. Purpose-built to deliver true SaaS-based backup and recovery across on-premises, cloud-native, and SaaS environments, HYCU enables organizations worldwide to protect, migrate, and recover their data with confidence, while strengthening resilience against ransomware and data loss. Venture backed and headquartered in Boston, Massachusetts, HYCU continues to set the standard for modern, SaaS-first data protection.

HYCU's award-winning R-Cloud™ platform eliminates the complexity, risk, and cost associated with legacy data protection solutions, delivering a unified and intuitive approach to SaaS data protection. Recognized for its innovation and customer impact, HYCU was recently named a Leader in SaaS Data Protection by IDC in the IDC MarketScape SaaS Data Protection Report, 2025-26.

Get Started with HYCU!