It's Not You, It's Them:
5 Red Flags With Your Legacy Backup Solution

Protecting Your Nutanix Estate

5 Common Red Flags with Nutanix Backup Providers

Migrating to Nutanix is a major undertaking, and choosing the right data protection partner is just as critical. But what if your backup solution starts acting like a bad partner? Here are five red flags you can't afford to ignore!

Demands all of your time and attention

Legacy backup solutions—especially those built for VMware—are notoriously complex and time-consuming. Their manual processes and high maintenance requirements drain resources, create inefficiencies, and pull focus away from your strategic IT priorities.

Ignoring your needs

Most backup providers offer only basic Nutanix coverage, leaving critical gaps in protection. Legacy solutions also lack deep integration, scalability, and flexibility—creating data silos, slowing recovery, and increasing compliance risks.

Bad Communication

Legacy backup providers are incredibly complex and burdened by outdated, unintuitive user interfaces, leading to errors, inefficiencies, and wasted time. This increases costs, recovery risks, and diverts IT focus from strategic priorities.

Shifting Blame

If your vendor blames your network, storage, or demands more proxies and agents, they may be avoiding accountability. A reliable backup solution should integrate seamlessly, not drive costly upgrades and inefficiencies through constant blame-shifting.
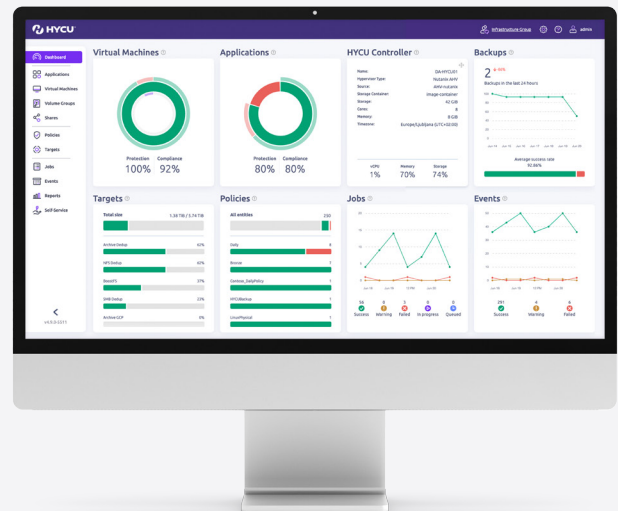
Financial Irresponsibility

Legacy backup solutions drive up TCO with costly hardware and high compute demands for basic tasks, resulting in wasted resources that could be better spent on more critical, value-driving initiatives.

Your Relationship With Your Data Deserves Better:

Meet HYCU, the Backup Solution That Truly Cares about Nutanix

After dealing with bad backup relationships, it's time to look for the green flags that show a partner truly values you. HYCU is the reliable, transparent, and drama-free partner your Nutanix estate deserves.

Intelligently Simple

HYCU is built for one-click simplicity, with policies aligned to your business goals—not just technical outcomes. Automated discovery, protection verification, and compliance testing let you focus on strategic initiatives, not backup management.

They Fully Support You

HYCU protects your entire modern data estate with the widest and deepest support for Nutanix workloads, including NDB, Files, Objects, Volume Groups and more - offering unrivalled integration.

Easy to Be Around

HYCU provides an intelligent UI that feels just like a Nutanix product, enabling teams to be productive with zero learning curve minimizing errors and ensuring error-free data protection.

Complete Accountability

With the highest NPS score of 91 in the data protection industry, customers consistently praise their service. Backed by a dedicated customer success team, HYCU ensures business goals are met, not just support tickets are closed.

Financially Responsible

With a lean, agentless footprint, HYCU maximizes efficiency without inflated costs, maintaining an impressively low TCO that keeps your budget in check.

Ready for a better data protection partner?

Scan the code to get started.